

EnergyNorth Natural Gas, Inc.
Quarterly Report
Residential Low Income Assistance Program (RLIAP)
2011-12 Discounted 60%

Customer Count	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Summary		
	(1) Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Projected	Actual/ Projected Total To Date (3)	Original Projection (4)	Variance
Actual / Projected No. of Customers													Average		
LIHEAP	4	4	3,448	4,004	4,570	5,038	5,230	5,259	5,261	5,257	5,255	6,408	4,145	6,382	2237
Non-LIHEAP	315	322	234	228	232	227	231	226	231	229	229	143	237	169	-68
Total	(a) 319	326	3,682	4,232	4,802	5,265	5,461	5,485	5,492	5,486	5,484	6,551	4,382	6,551	2,169
RLIAP Recoveries															
Actual / Projected															
Therm Sales	10,195,273	14,469,371	21,154,186	21,484,340	19,742,635	13,028,434	9,568,538	6,530,049	5,068,729	4,632,669	4,778,281	6,796,324	137,448,829	163,588,592	26,139,764
RLIAP Rate Per Therm	\$ 0.0110	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092	\$ 0.0092
Total	\$ 112,269	\$ 133,118	\$ 194,619	\$ 197,656	\$ 181,632	\$ 119,862	\$ 87,939	\$ 60,076	\$ 46,632	\$ 42,621	\$ 43,960	\$ 62,196	\$ 1,282,580	\$ 1,497,079	\$ 214,499
Program Costs															
Actual & Projected Costs															
IT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Admin.	(b) 0												0	8,600	8,600
Education	0												0	0	0
Prior Period Ending Balance	(c) (339,001)												(339,001)	(288,867)	50,134
Other (incl. Reporting Costs)	(d) (1,029)	(1,366)	(1,508)	(1,439)	(1,606)	(1,515)	(1,463)	(1,339)	(1,328)	(1,267)	(1,174)	(1,141)	(16,175)	(11,202)	4,973
Discounts LIHEAP	251	100	205,163	145,762	170,698	148,280	124,011	76,334	67,064	63,033	59,579	96,637	1,156,913	1,742,408	585,494
Discounts Non-LIHEAP	19,789	8,034	13,923	8,300	8,666	6,681	5,477	3,280	2,945	2,746	2,596	2,157	84,595	46,140	(38,455)
Total Costs	(e) \$ (319,989)	\$ 6,769	\$ 217,578	\$ 152,623	\$ 177,758	\$ 153,447	\$ 128,024	\$ 78,276	\$ 68,681	\$ 64,512	\$ 61,001	\$ 97,653	\$ 886,332	\$ 1,497,079	\$ 610,747
Avg Monthly Residential Customer Bill	\$ 63.05	\$ 112.61	\$ 102.79	\$ 133.99	\$ 127.38	\$ 100.28	\$ 66.14	\$ 38.80	\$ 33.07	\$ 30.29	\$ 31.00	\$ 51.19	\$ 890.59	\$ 1,197.22	\$ 306.63
Avg Monthly Residential Low Income Customer Bill	\$ 46.45	\$ 88.23	\$ 79.76	\$ 106.29	\$ 100.64	\$ 77.69	\$ 46.57	\$ 24.25	\$ 19.54	\$ 17.47	\$ 18.11	\$ 36.11	\$ 661.10	\$ 924.20	\$ 263.10
Avg Monthly RLIAP Customer Discount	\$ 16.59	\$ 24.38	\$ 23.04	\$ 27.70	\$ 26.75	\$ 22.59	\$ 19.57	\$ 14.55	\$ 13.52	\$ 12.82	\$ 12.89	\$ 15.08	\$ 229.49	\$ 273.02	\$ 43.53
Avg Monthly RLIAP Customer Discount as a % to Avg Monthly Residential Customer Bill	26%	22%	22%	21%	21%	23%	30%	37%	41%	42%	42%	29%	26%	23%	
Gross Monthly Revenues (2)	\$ 11,537,301	\$ 17,297,442	\$ 20,110,046	\$ 16,572,580	\$ 12,571,640	\$ 9,228,695	\$ 5,823,532	\$ 4,728,681	\$ 4,453,207	\$ 3,964,150	\$ 3,795,599	\$ 7,484,474	\$ 117,567,347	\$ 150,202,524	\$ 32,635,177
Total Costs as a percent of Gross Monthly Revenues	-2.77%	0.04%	1.08%	0.92%	1.41%	1.66%	2.20%	1.66%	1.54%	1.63%	1.61%	1.30%	0.75%	1.00%	

(1) Please specify deferred costs incurred prior to November by cost component. Note: the effective date for RLIAP discounts is November 1, 2005; hence, there should be no RLIAP discounts prior to November 1, 2005.
(2) Gross Monthly Revenues reflects Account Number 1501, Operating Revenues - Gas, as recorded on Table 40, Income Statement in the Annual Report.
(3) This column represents actual data for the months in which such data is available plus projected data for the remaining months in the 12-month program year.
(4) See RLIAP Projection on page 112 of the 2011-12 Cost of Gas Filing, DG 11-192, filed on September 1, 2011.

(a) The actual number of customers provided for this report are the number of registered customers as of the end of the month.
(b) Actual administrative costs consists of bill inserts and advertising.
(c) The Prior Year 2010-11 Account 175.39 under/(over) ending balance.
(d) Account 175.39 monthly interest on under/(over) balance.
(e) The total discount is calculated from the actual Residential Low Income R-4 bills for the month. The discount by LIHEAP and Non-LIHEAP are prorated by the number of customers listed above.